# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORN

## **Application for Registration License**

1 Application of		05/04/22
In-Telecom Consulting, L	LC	04:59 PM <b>A2205008</b>
for Registration as an Inter- Telephone Corporation Pur Provisions of Public Utiliti	rsuant to the	
(Insert the full legal name of see instruction 1) Street address:	of applicant in blank above;	
573 J F Smith Ave. Slidell, Louisiana 70460		
`		
None		
2 Applicant is:	A corporation (attach good standing certificate)	
(Check only one; see	A limited partnership (attach good standing certificate)	
instruction 2.)	A limited partnership (attach good standing certificate)	
	A limited liability company (attach good standing certificate)	×
	A general partnership	
	A sole proprietor	
	A trust	
	Other (describe)	
	Attach name, street address, and telephone number of a registered agent for service of process.	
	Attach list of the names, titles, and street addresses of al	l officers

and directors, general partners, trustees, members, or other persons authorized to conduct the business of applicant at a

Attach resumes listing all employment for each officer and

similar level.

	director.			
	Attach list of all affiliated entities (see instruction 2)			
3 Legal domicile	California Other (identify). Lawisiana			
of applicant is: (Check only one; see instruc	Other (identify): Louisiana	X		
4 Applicant will	Switchless reseller	<b>X</b>		
operate as:	Facilities-based carrier			
(Check only one; see instruc	ction 4.)			
5 Applicant will	Statewide	X		
provide service:	In specific portions only (attach description and map)			
(Check only one; see instruc	etion 5.)			
6 Applicant expects to	*Applicant will provide services to new customers in Californ	nia		
begin offering service in California on:	upon approval from the Commission.	( date)		
7 Applicant will	True			
provide: voice and data telecommunications only (	Not true Check only one; see instruction 6.)			
telecommunications only (	check only one, see instruction o.)			
8 Neither applicant,	True	X		
any of its affiliates, officers, directors,	Not true			
	(directly or indirectly) of more than 10% of applicant, or			
1 2	nent capacity for applicant: (a) held one of these positions			
with a company that filed for	or bankruptcy; (b) been personally found liable, or held one of			
_	any that has been found liable, for fraud, dishonesty, failure			
	ations to consumers or others; (c) been convicted of a felony; lge) the subject of a criminal referral by judge or public			
	unications license or operating authority denied, suspended,			
revoked, or limited in any jurisdiction; (f) personally entered into a settlement, or held				
one of these positions with a company that has entered into settlement of criminal or civil				
claims involving violations of sections 17000 et seq., 17200 et seq., or 17500 et seq. of				
the California Business & Professions Code, or of any other statute, regulation, or decisional law relating to fraud, dishonesty, failure to disclose, or misrepresentations to				
consumers or others; (g) been found to have violated any statute, law, or rule pertaining				
to public utilities or other regulated industries; or (h) entered into any settlement				
agreements or made any voluntary payments or agreed to any other type of monetary				
general. (Check only one; s	any action by any regulatory body, agency, or attorney see instruction 2.)			
If your answer to this quest	on is anything other than an unqualified 'True' places attack			
If your answer to this question is anything other than an unqualified 'True', please attach documentation and describe any such bankruptcies, findings, judgments, convictions,				
referrals, denials, suspensions, revocations, limitations, settlements, voluntary payments				

or any other type of moneta	ry forfeitures.			
9 To the best of applicant's knowledge, Not true neither applicant, any affiliate, officer, director, partner, nor owner of more than 10% of applicant, or any person acting in such capacity whether or not formally appointed, is being or has been investigated by the Federal Communications Commission or any law enforcement or regulatory agency for failure to comply with any law, rule or order. (Check only one; see instruction 2.)  If your answer to this question is anything other than an unqualified 'True,' please attach documentation and describe all such investigations, whether pending, settled voluntarily or resolved in another manner.				
10 Applicant will obtain a continuous bond, issued Not true  by a corporate surety company authorized to transact surety business in California, in the amount of \$25,000 that will be in effect during all periods of operation, and lists the California Public Utilities Commission as the obligee. Applicant will submit an Information-Only advice letter to the Director of the Communications Division containing a copy of the Applicant's executed bond within five business days after the effective date of the issuance of a registration license.  (Check only one; see instruction 8.)				
11 Applicant has a minimum of (a) \$25,000 Not true  True (attach documentation)  Not true				
12 Applicant has the required expertise to operate as an interexchange	True Not true carrier of the type indicated in the application.			
13 Applicant is eligible for an exemption from tariffing requirements as set exemption. (Check only one	True Not true out in Commission Decision 98-08-031 and seeks such an e: see instruction 10.)			

I hereby declare under penalty of perjury under the laws of the State of California that the forgoing information, and all attachments are true, correct, and complete to the best of my knowledge and belief after due inquiry, and that I am authorized to make this application on behalf of the applicant named above.

Signed:

Name James Burns

Title Member Dated 03/11/2022

Street

573 J F Smith Ave.

Address Slidell, Louisiana 70460

Telephone888-470-0614

Fax

678-487-8808

E-mail

jburns@in-telecom.com

Principal Place of Business (if different from address on page 1).

**Street Address** 

City

State

Zip

Phone No.

Attachment #1 – SOS Results



I, SHIRLEY N. WEBER, Ph.D., Secretary of State of the State of California, hereby certify:

Entity Name: IN-TELECOM CONSULTING, LLC California Name: IN-TELECOM CONSULTING, LLC

 File Number:
 202204510914

 Registration Date:
 02/04/2022

**Entity Type:** FOREIGN LIMITED LIABILITY COMPANY

Jurisdiction: LOUISIANA

Status: ACTIVE (GOOD STANDING)

As of March 10, 2022 (Certification Date), the entity is qualified to transact intrastate business in California.

This certificate relates to the status of the entity on the Secretary of State's records as of the Certification Date and does not reflect documents that are pending review or other events that may affect status.

No information is available from this office regarding the financial condition, status of licenses, if any, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of March 11, 2022.

SHIRLEY N. WEBER, Ph.D. Secretary of State

Certificate Verification Number: REVJQ55

To verify the issuance of this Certificate, use the Certificate Verification Number above with the Secretary of State Certification Verification Search available at bebizfile.sos.ca.gov/certification/index.

### Attachment #2 – Foreign Agent Contact

Cogency Global 1325 J Street -Ste. 1550 Sacramento, CA 95814 866-621-3524 STATREP@COGENCYGLOBAL.COM

California Switchless Applicatior	alifornia Switch	less Ap	plication
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In-Telecom Consulting, LLC – FEIN #80-0449125

Attachment #2 – Cont. - Affiliated Entities List

The Company has no affiliated entities.

Attachment #3 – Officer Contacts

James M. Burns, Member 1698 Old Spanish Trail Slidell, LA 70460

Shawn Torres, Member 573 J F Smith Ave. Slidell, LA 70460 Attachment #4 – Member Resumes

#### **Member Resumes**

James Burns, Member

Graduated from Southeaster University with a Bachelor of Science in Finance. Since then, he has played a large role in the success of multiple companies. He has extensive experience in technology with a background in Nuvox and Verizon Wireless. James held management positions while at both Nuvox and Verizon. James' career has led him to Owner of Anytime Fitness and Owner of In-Telecom. In-Telecom was founded in 2009 with the support and dedication of James Burns. James was appointed COO in 2019 and has impacted the business tremendously. James continues his role as COO within In-Telecom as the provider of operational expertise and Sales Management.

#### Shawn Torres, Member

Graduated from Southeastern University with a Bachelors in Science of Marketing. Since then, he has played a large role in the birth and growth of several companies. His experience includes positions as Owner of Anytime Fitness, Owner of In-Telecom along with a prior successful career with Verizon Wireless. In-Telecom was founded in 2009 and has continued to have significant growth year over year with Shawn playing a critical role in that success. Shawn was appointed CEO in 2019 followed by the acquisition of Deltacon, a company acquired and added to the In-Telecom portfolio. Shawn continues his role as CEO within In-Telecom as the provider of financial, operational, and future acquisition educator and advisor.



1698 Old Spanish Trail, Slidell, La 70460 98-326-0250

JBurns@in-telecom.com

#### Jimmy Burns, Chief Operations Officer, In-Telecom Consulting, 2009 ~ Present

Mr. Burns is a telecommunications industry veteran with an extensive experience in every aspect of the industry including carrier, CLEC, mobile, wireless and premise equipment implementation, support and maintenance. Jimmy is responsible for operational direction and leadership of the company.

#### Certifications and Education

- Louisiana State Contractor of Telecommunications and Security
- Louisianan State Fire Marshal Qualifier
- Avaya APSS Certified
- Avigilon Certified
- Paxton Level 2 Certified
- Southeastern Louisiana University Bachelor of Science- Finance

#### Project Experience

- Chase Tower
  - o Mitel 3300 with MiColab
  - o 15 story building with over 350 IP phones
  - Cisco Switching and Routers
  - o Customer is Using In-Telecom Provided SIP
  - o Value of Project \$285,000

#### • Entercom

- o Mitel 3300 with Micolab
- 450 IP and Analog Devices
- Value of Project \$250,000

#### Diagnostic Imaging Services

- Avaya System
- o 300 IP Phones
- o Call Center Deployment with 40 Agents featuring
  - Queued Call back
  - Voice Recognition IVR
  - Call Recording
- o Cisco Switching and Routing
- Customer is Using In-Telecom Provided SIP
- o Value of Project \$325,000

#### • Budweiser (Champagne Beverage and Southern Eagle)

- Avaya System
- o 190 IP Phones
- Avaya Networking
- Cisco Routers
- o Customer is Using In-Telecom Provided SIP
- Value of Total Project \$330,000

#### Hotel Le Circ (Hotel Modern)

- Avaya System
- 320 IP and Analog Phones
- Avaya Switching
- Value of Project \$245,000

#### Coushatta Casino Resort (Casino, Admin, 3 Clans Hotel, The Grand Hotel, The Inn)

- Avaya System
- 1821 IP and Analog Devices
- Avaya Networking
- o DuVoice Hotel Integration
- Call Center Deployment with 65 Agents
- o Customer is Using In-Telecom Provided SIP
- o Value of Project \$1.1M

**Phone** 985-326-0250 • **Fax** 985-326-8770

1698 Old Spanish Trail • Slidell, LA 70458

Attachment #5 – Financials (Filed Under Seal)



CLA (CliftonLarsonAllen LLP) 3575 Piedmont Road, Northeast Building 15, Suite 1550 Atlanta, GA 30305 404-262-3300 | fax 404-262-3271 CLAconnect.com

## RE: In-Telecom Consulting, LLC – FEIN #80-0449125

# FINANCIALS - FILED UNDERSEAL - REDACTED